

Bandspeed Channel Partner Program

The Bandspeed Channel Partner Program is available to resellers based in the United States. Please complete this form and give it to a Bandspeed representative, email it to sales@bandspeed.com, or fax it to (512) 358-9001. Once processed, the application will be reviewed and a Bandspeed representative will contact you with more information.

Company Information:

Company Name: _____

Address: _____

Address (Line 2): _____

City: _____ State: _____ Zip: _____

Website: _____

Type of Reseller (Check one): DMR VAR

Are you a Synnex customer: NO YES Customer #: _____

What other distributors do you work with (list):

Principal Contact Information:

Name: _____

Title: _____

Phone Number: _____

Fax: _____

Email: _____

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Detailed Company Information:

Check any vertical markets that your company sells into:

Education <input type="checkbox"/>	Retail <input type="checkbox"/>	Large Enterprise <input type="checkbox"/>	Healthcare <input type="checkbox"/>
Government <input type="checkbox"/>	SMB/SME <input type="checkbox"/>	Warehousing <input type="checkbox"/>	Managed IT <input type="checkbox"/>
Hospitality <input type="checkbox"/>	Financial <input type="checkbox"/>	Manufacturing <input type="checkbox"/>	Restaurant <input type="checkbox"/>

Are you interested in stocking equipment?: YES NO

How many employees: _____

Revenue (Yearly): _____

What percentage of your revenue does WLAN make up?: _____

List any WLAN manufacturers you currently resell: _____

Miscellaneous:

How did you hear about Bandspeed?

Web Site <input type="checkbox"/>	Tradeshaw: <input type="checkbox"/>	Recommended by Someone: <input type="checkbox"/>
Advertisement: <input type="checkbox"/>	Distributor: <input type="checkbox"/>	Search Engine: <input type="checkbox"/>

Explain in more detail (which search engine, which ad, which distributor, recommended by who, etc.):

Other Info: _____

By submitting this application, you agree that Bandspeed may contact you to discuss partner opportunities in greater detail and that once you are selected to be a Bandspeed partner, you will have direct contact with Bandspeed sales representatives, access to partner exclusive offers, access to the partner newsletter which will be regularly emailed, and access to other incentives.

Name: _____ Sign: _____ Date: _____